

## COMPANY OVERVIEW

Alston Acquisition Advisors, LLC is a strategic management consulting firm headquartered in LaPlata, Maryland which provides a full suite of professional services and cutting edge solutions to government and private sector clientele in the Washington, D.C. metropolitan area. We are process driven and results focused with the highest standard of ethics and integrity in all aspects of our business. Alston is a minority Economically Disadvantaged Woman-Owned Small Business (EDWOSB) that is dedicated to exceeding our clients' expectations through lifecycle management that incorporates institutional knowledge and industry best practices to ensure that the highest possible quality in our end service delivery.

## WHY CHOOSE US

Alston's management and team of advisors have a proven track record of accomplishments with over 50+ years combined in industry leadership and government service experience. Our extensive expertise in working within the acquisition workforce and alongside some of the industry's top executives has gained us a unique competitive edge which enables us to develop customized solutions tailored to our customer's specific needs...

Alston welcomes the opportunity for strategic partnering and teaming alliances with small/mid-sized companies who bring added resources and past-experience to our project team.

### GENERAL INFORMATION

EIN:..... 47-4784274  
DUNS: ..... 080023631  
CAGE CODE:..... 3GCN4  
SET-ASIDE:..... Economically Disadvantaged Woman-Owned Small Business (EDWOSB)  
Sole Source:..... WOSB/EDWOSB

### NAICS CODES

541210..... Data Analysis and Compilation  
541611..... Administrative Management and General Management Consulting Services, Strategic Planning; Small Business Start-up's  
541613..... Marketing Consulting Services  
541618..... Other Management Consulting Services  
541990..... All other Professional, Scientific, and Technical Services; Policy & Procedure Writing  
561312..... Executive Search Services  
561320..... Temporary Help Services  
561330..... Professional Employer Organizations  
561410..... Document Preparation Services  
561499..... All other Business Support Services

#### SIC CODE

7363 - Temporary Help Staffing Services  
8742 - Management Consulting Services

#### PSC CODES

R406, R408, R410, R418,  
R431, R499, R704, R707,  
R799

## BUSINESS SERVICE OFFERINGS



### ACQUISITION MANAGEMENT

Advisory, Acquisition Planning, Policy, Methodology and Strategy, Contract Cost Estimating & Pricing, Cost Realism and Trade-Off Analysis, Contract Negotiation, Full Lifecycle contract administration, Procurement Package Development, Contract Closeout Support, and Federal Procurement Training.



### ADMINISTRATIVE SUPPORT

Professional staffing support to government, public, private, and non-profit organizations providing outsourced confidential administrative and financial staff augmentation, bookkeeping, program & project support, marketing and sales assistance as well as other related services.



### BUSINESS DEVELOPMENT

Business Branding, Capture Management, Documentation Compilation Support, Market Research & Analysis, Proposal Development & Coordination, Prospecting, Lead Generation and Small Business Commercialization.



### PROCESS IMPROVEMENT

Business Process Mapping & Re-engineering, Change & Transition Management, Quality Assurance, Risk Mitigation & Surveillance and Standard Operating Procedures, Strategic Policy & Governance, Technical Writing Support.



### PROGRAM MANAGEMENT

Federal Accounting Compliance & Standards, Government Financial System Transactions Management, Factsheets, Technical & Fiscal Business Cases, White Papers, Performance Measurement, Government Infrastructure Functional Support, Independent Verification & Validation (IV&V), OMB Circulars and OMB Scorecard Results reporting.

POC: Elaine D. Alston, CEO and Founder